

May 3, 2018

PROFESSOR LISA ALVAREZ-COHEN Chair, Berkeley Division of the Academic Senate

Re: CAPRA Analysis of Non-Academic Staffing

Over the past few years, Berkeley faculty members have raised a number of important questions about the size, composition, and cost of our campus' non-academic staff. With the assistance of the office of the Vice Chancellor for Finance, CAPRA has sought to assemble and analyze as much data as possible about this issue. In particular, we have sought to understand where, when, and why there have been changes in the size or composition of the staff, and how much of the increase in staff costs are associated with growth in numbers and as opposed to growth in perperson salary. Part of this work was presented at the meeting of the Berkeley Division of the Academic Senate in the fall of 2017. The attached report includes the information presented in the fall, plus additional work that we have conducted over the course of this spring. The work was led by myself (Jennifer Johnson-Hanks) and L&S Assistant Dean for Administration and Finance Amy Robinson, and it has been reviewed and revised by the committee as a whole.

Three points deserve particular attention:

- Core Findings: Between 2011, when the high-quality time series begins, and 2017 non-academic staffing grew by about 500 net positions, and spending on non-academic staff grew by about \$160M. The rate of growth in positions was highest in the highest salary bracket (over \$125K in 2011 or \$150K in 2017). This finding casts a different light on staffing questions than does an analysis beginning in 2015, which is often cited in recent campus documents.
- **Process Improvements:** There is widespread agreement that part of what makes Berkeley such a vibrant intellectual community is our review system, through which the Budget Committee evaluates the work of each faculty member every 2 to 5 years and the Academic Senate reviews every department & school every 8 to 10 years. As we studied changes in non-academic staffing, it became increasingly clear that we lack a comparable process for non-academic entities. CAPRA calls for a new set of processes through which the Senate and Administration jointly review administrative units to assess their effectiveness and use of resources.

Data Accessibility: The office of the Vice Chancellor for Finance has made
considerable strides in making data available, both responding to our inquiries and
making data publicly available such as through the Our Berkeley website.
However, it was still surprisingly difficult to wrangle data into a workable form,
and we still faced considerable challenges coordinating results across different
data sets. We applaud the work that has gone into improving our data systems and
data transparency, and yet more needs to be done.

Thank you for providing us the opportunity to share this analysis with you.

With best regards,

Jennifer Johnson-Hanks, Chair

Committee on Academic Planning and

Resource Allocation

Non-academic staff salaries and wages, 2011-2017

Jenna Johnson-Hanks and Amy Robinson for CAPRA

Non-academic staff salaries and wages account for just over a fifth of current spending and of the increase in spending since 2011

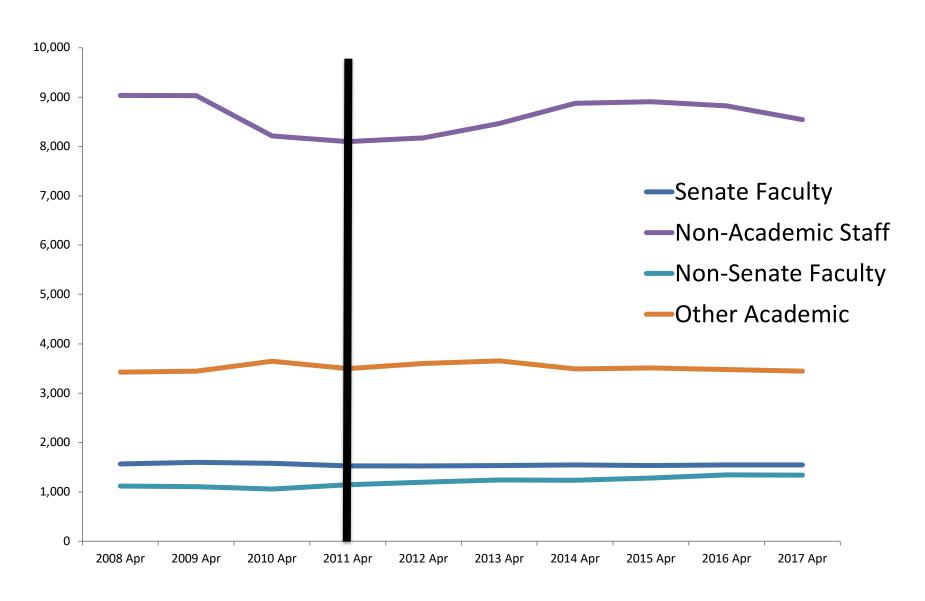
| | 2011 | | Percent of 2017 expenses | | Annualized Percent Change (CAGR) | | Why did this grow? |
|--|-----------------|-----------------|--------------------------|---------------|-------------------------------------|-------|---|
| All Academic salaries and wages (faculty, lecturers, postdocs, etc.) | \$489,228,459 | \$586,442,686 | 20.7% | \$97,214,227 | 3.1% | | This is just a smidge over inflation in this period (which was 2.5%). Size of faculty is unchanged |
| Non-Academic Staff salaries and wages | \$476,459,465 | \$637,488,747 | 22.5% | \$161,029,282 | 5.0% | | Most of this is rising per-person wages (about 4%, or somewhat faster than inflation), the rest is an increase in staff headcount. |
| Benefits & Retirement, total | \$210,906,434 | \$395,315,059 | 14.0% | \$184,408,625 | 11.0% | | We restarted contributions to the retirement system and health insurance costs went up. |
| Scholarships and Fellowships | \$161,165,757 | \$196,516,800 | 6.9% | \$35,351,043 | 3.4% | 4.8% | |
| Supplies, Materials, and Equipment | \$108,882,054 | \$100,993,617 | 3.6% | -\$7,888,437 | -1.2% | -1.1% | |
| Other operating expenses | \$510,982,459 | \$594,970,529 | 21.0% | \$83,988,070 | 2.6% | 11.4% | |
| Depreciation, Interest, Amoritization (NOT on the SCRECNA, estimated from JBC's Handout from 2008 to 2017!!) | \$136,000,000 | \$319,000,000 | 11.3% | \$183,000,000 | 15.3% | | Interest payments grew very rapidly on new buildings plus the stadium but I don't know more than that. |
| Total | \$2,093,624,628 | \$2,830,727,438 | 100% | \$737,102,810 | 3.50% | 100% | |

The category "Non-Academic Staff" is diverse. These are the most common job titles:

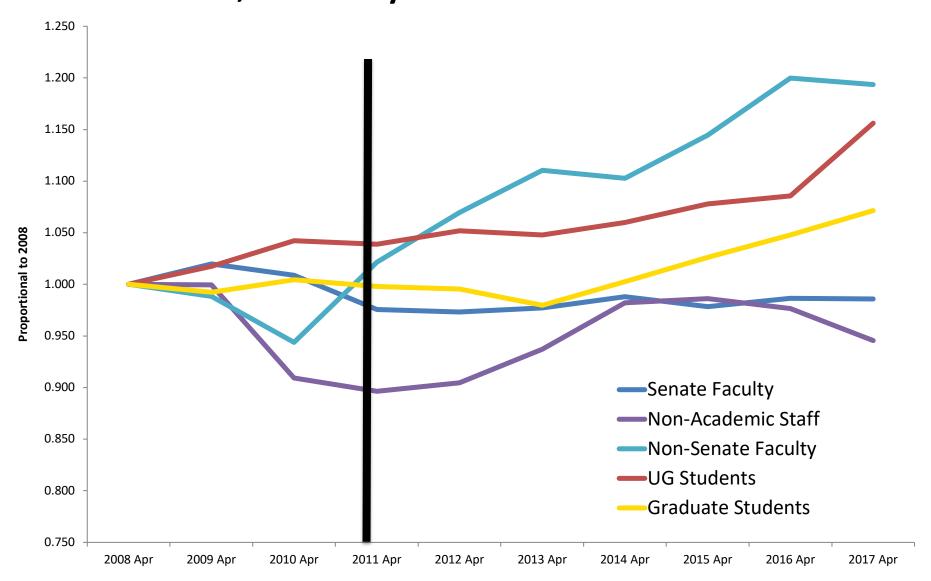
- Administrative Assistant
- Custodian
- Administrative Officer
- Food Service Worker
- Applications Programmer
- Student Services Advisor
- Research Administrator
- Financial Services Analyst
- Staff Research Associate
- Student Academic Advisor



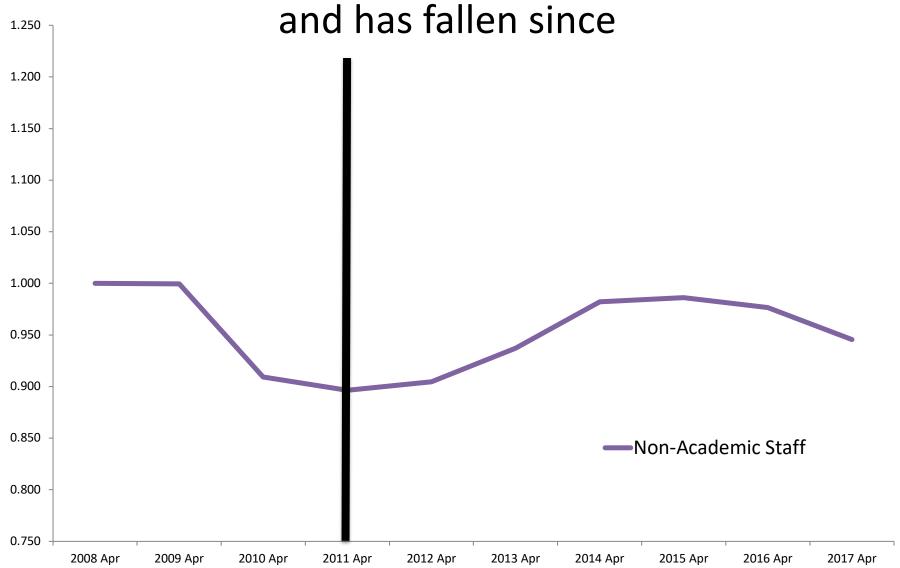
Non-Academic Staff headcount has waxed and waned over time



Students and lecturers have grown since 2008, faculty and staff have not

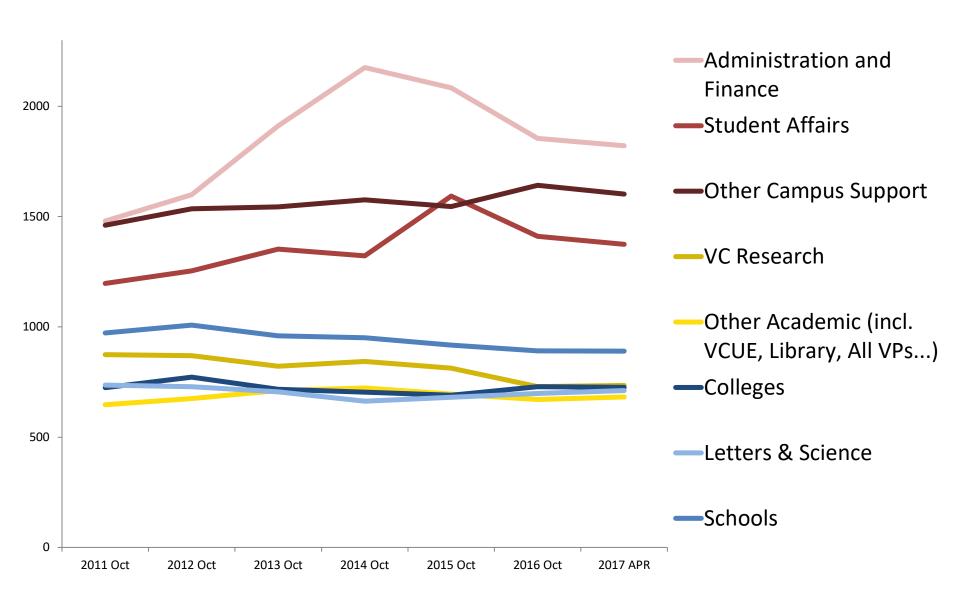


We have better data since 2011: Non-Academic Staff headcount grew between 2011 and 2015

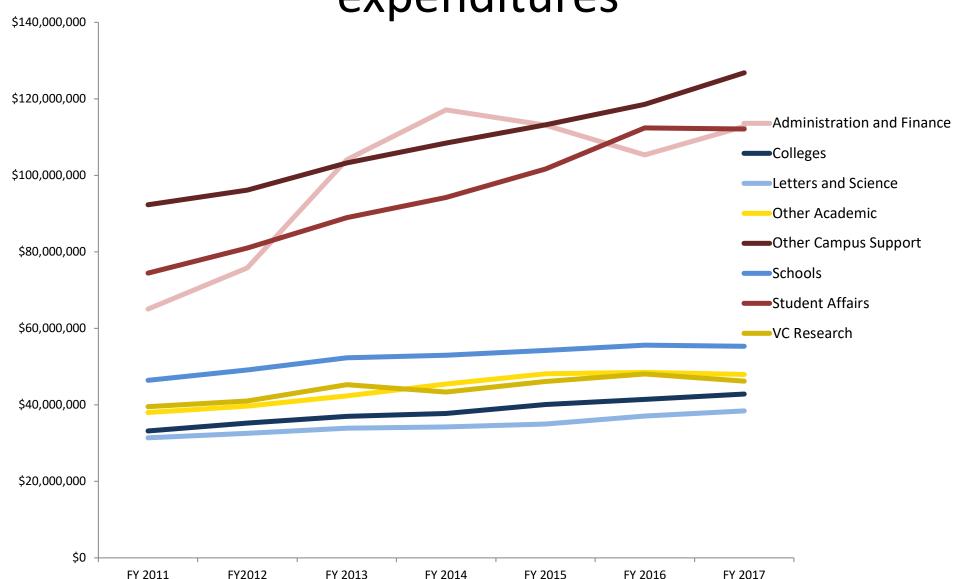


The next dozen slides or so are based on the HR census, sometimes in combination with aggregate-level financial data from CalPlanning

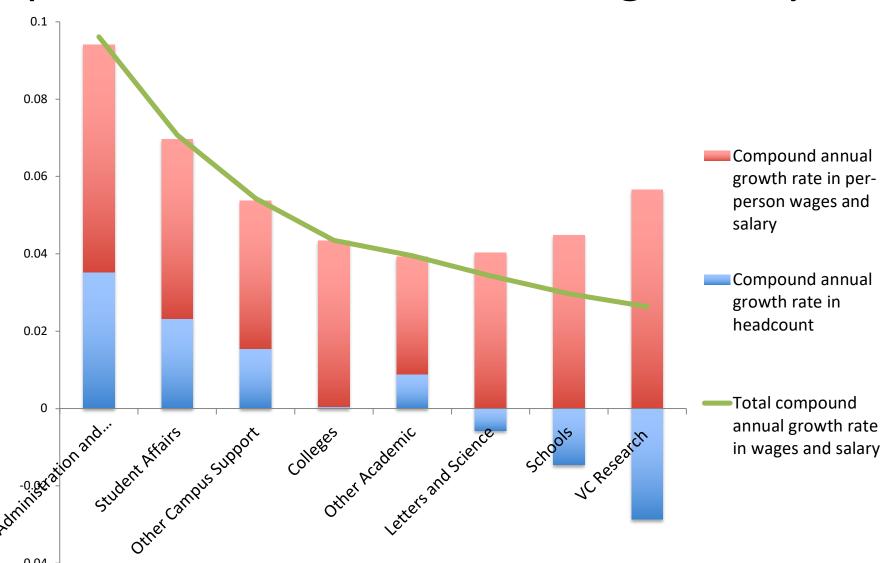
Staff growth was in the central units

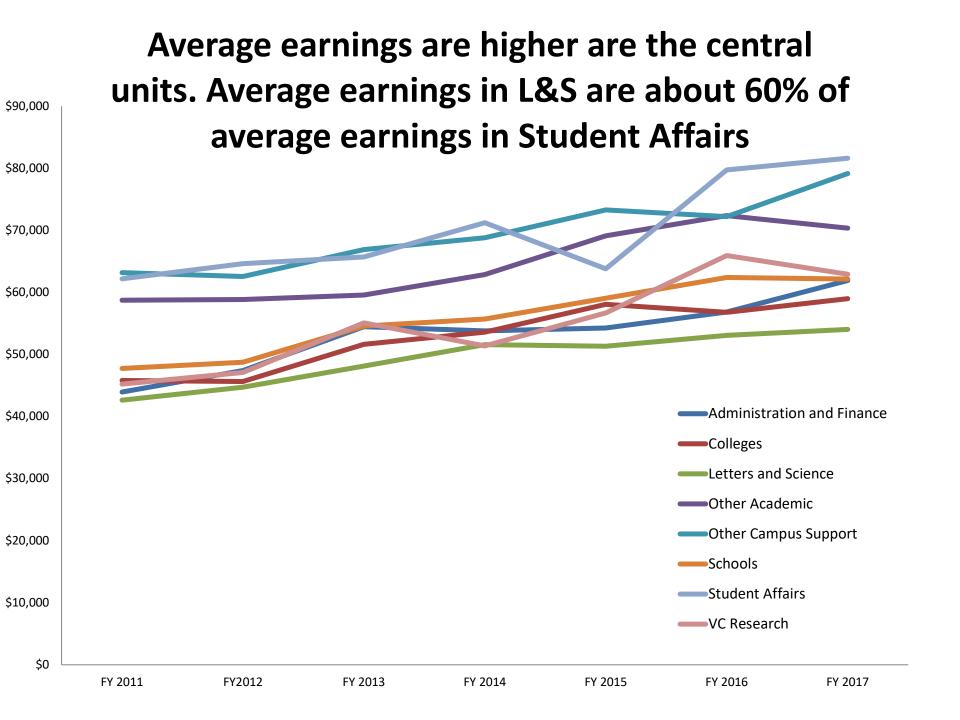


This is even more clearly true in expenditures

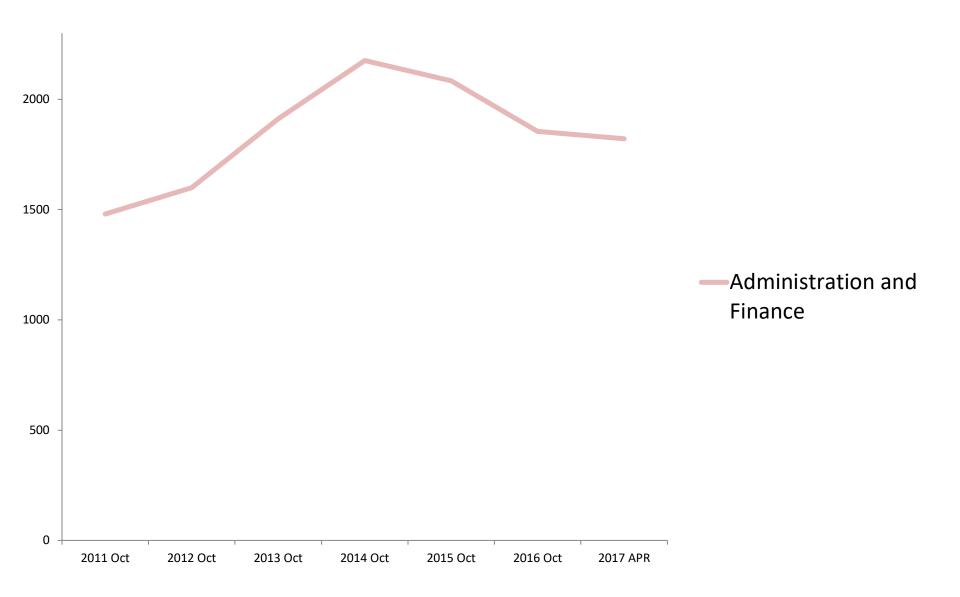


The increase in total salary spend has two parts: headcount and average salary

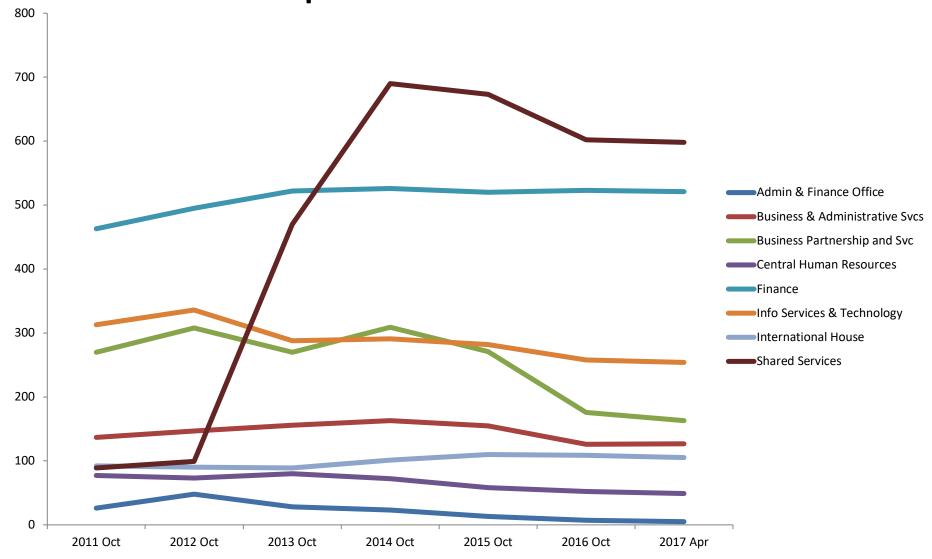




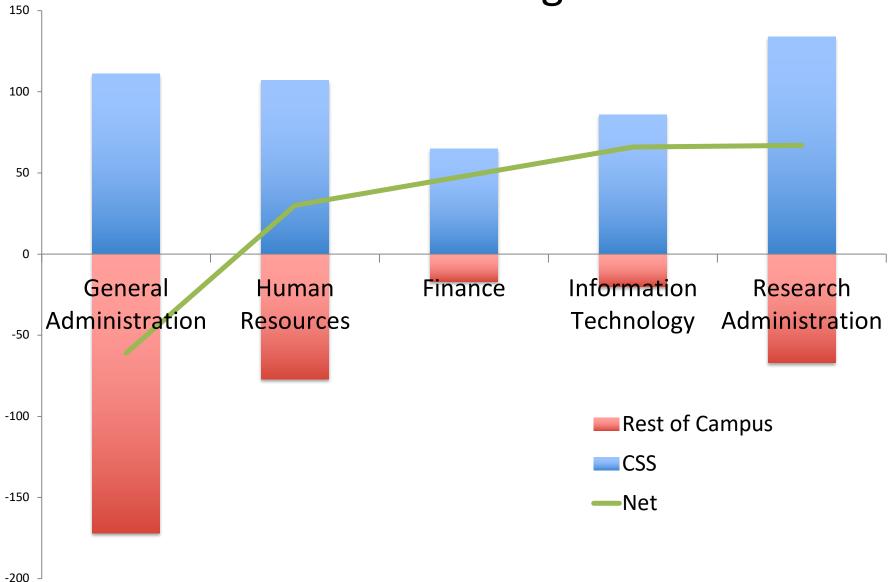
Now we turn to look inside the central units that grew



Within Administration and Finance: Campus Shared Services



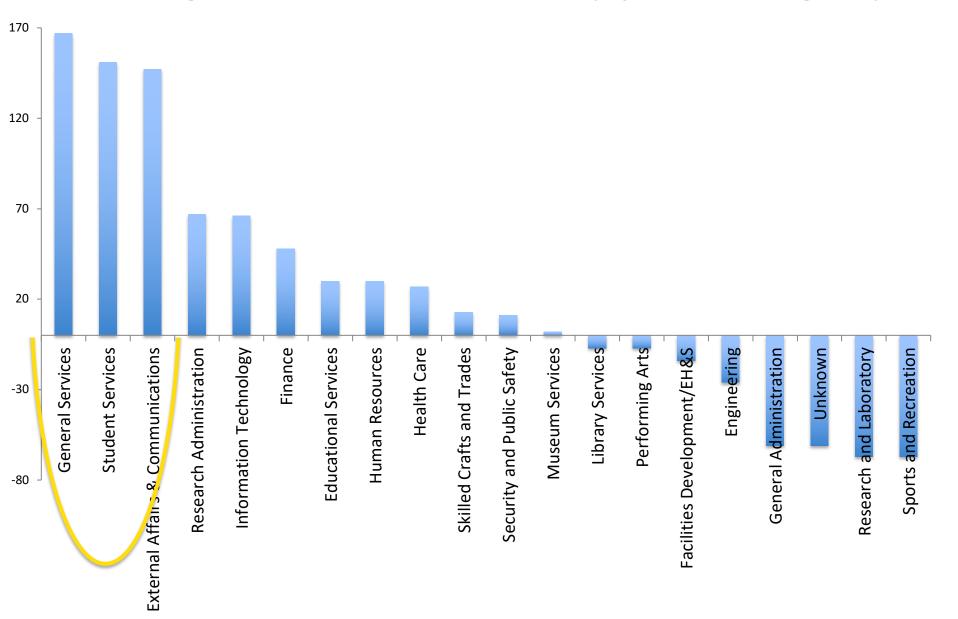
Overall, other units did not decline as much as CSS grew



There is also growth of at least 40 positions in:

- Student Affairs: 177 positions
- College of Engineering: 80 positions (offset by declines in the other colleges)
- University Development and Alumni Relations:
 69 positions
- VC Undergraduate Education: 48 positions

Changes in headcount by job category



Changes in headcount by job category

| | | | | | | | | P | roportional |
|-----------------------------|------------|-----------|-----------|-----------|-----------|------------|-----------|---------|-------------|
| | 2011 Oct 2 | 012 Oct 2 | 013 Oct 2 | 014 Oct 2 | 015 Oct 2 | 2016 Oct 2 | 017 Apr C | hange C | Change |
| General Services | 853 | 888 | 971 | 973 | 1048 | 1065 | 1020 | 167 | 0.20 |
| Student Services | 679 | 741 | 758 | 804 | 927 | 824 | 830 | 151 | 0.22 |
| External Affairs & | | | | | | | | | |
| Communications | 670 | 728 | 752 | 773 | 819 | 823 | 817 | 147 | 0.22 |
| Research Administration | 286 | 299 | 314 | 353 | 348 | 338 | 353 | 67 | 0.23 |
| Information Technology | 844 | 905 | 973 | 987 | 975 | 923 | 910 | 66 | 0.08 |
| Finance | 429 | 441 | 464 | 517 | 531 | 499 | 477 | 48 | 0.11 |
| Educational Services | 211 | 214 | 224 | 251 | 273 | 238 | 241 | 30 | 0.14 |
| Human Resources | 226 | 236 | 250 | 271 | 267 | 252 | 256 | 30 | 0.13 |
| Health Care | 263 | 277 | 298 | 283 | 283 | 278 | 290 | 27 | 0.10 |
| Skilled Crafts and Trades | 178 | 186 | 195 | 191 | 178 | 195 | 191 | 13 | 0.07 |
| Security and Public Safety | 116 | 144 | 155 | 159 | 153 | 131 | 127 | 11 | 0.09 |
| Museum Services | 82 | 91 | 100 | 95 | 98 | 87 | 84 | 2 | 0.02 |
| Library Services | 191 | 186 | 183 | 186 | 176 | 183 | 184 | -7 | -0.04 |
| Performing Arts | 137 | 149 | 151 | 171 | 120 | 127 | 130 | -7 | -0.05 |
| Facilities Development/EH&S | 129 | 132 | 141 | 138 | 124 | 119 | 115 | -14 | -0.11 |
| Engineering | 228 | 234 | 217 | 218 | 217 | 210 | 202 | -26 | -0.11 |
| General Administration | 1561 | 1642 | 1642 | 1695 | 1614 | 1502 | 1500 | -61 | -0.04 |
| Unknown | 61 | 20 | 17 | 1 | 0 | 0 | 0 | -61 | -1.00 |
| Research and Laboratory | 565 | 532 | 531 | 498 | 485 | 511 | 498 | -67 | -0.12 |
| Sports and Recreation | 383 | 398 | 386 | 395 | 385 | 318 | 316 | -67 | -0.17 |

Next we turn to two sources for individual-level data:

- 1. Payroll Expense Actuals from the ledger captures actual salary amounts for individuals by year.
- 2. HR BAIRS snapshots from October 2011 and October 2017 captures individual pay rate and chartstring distributions at a given point in time.

These two datasets will never exactly accord, but together give a fuller sense of individual-level variation in earnings.

The payroll expenses data are unruly

- 240,000 lines from 2011 to 2017, instead of about 60,000 in the HR census
- Each line is a person-year of pay in a specific control unit and fund source, so some people have multiple lines per year. About 58,000 distinct individuals, about 140,000 distinct person-years merged across control unit & fund source.
- 45% of the person-years have annual earnings under \$5,000; 60% less than \$20K.

The payroll expenses data are unruly, part 2

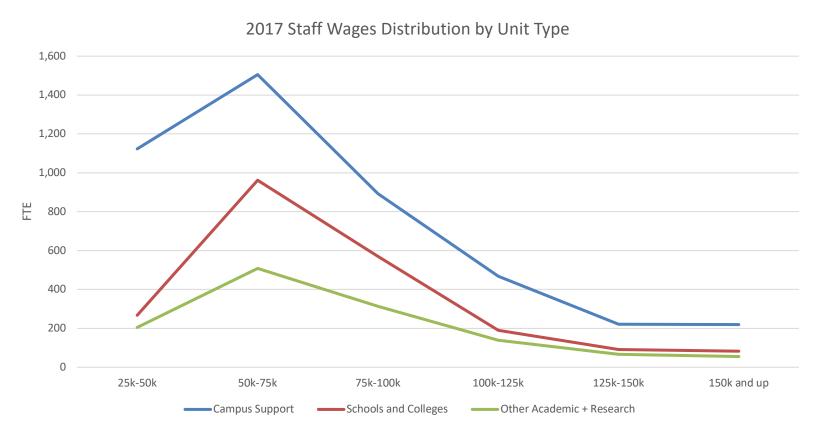
- Most people are not hired on July 1, so first and last years of employment are often partial.
- Any employee ID errors would make merging imperfect. I don't know if there are errors or not.
- Its hard to work with the contextual data with the merged people (for example: to which control unit do you assign them?)
- For almost every analysis, I drop those who were paid under \$20K/yr—they account for 60% of the people but only 8% of the campus' wage bill.

HR BAIRS data reflects appointment information in HCM but does not capture actual annual payroll amounts

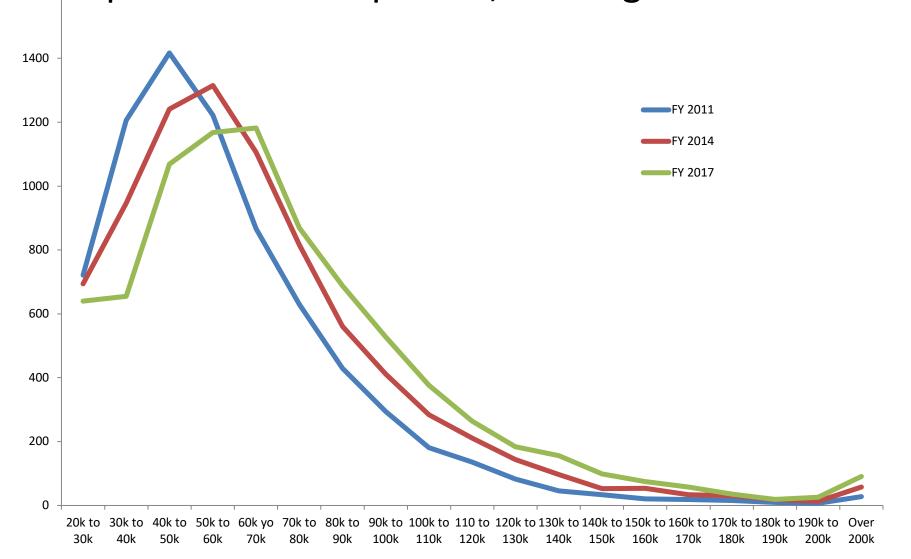
- We used this dataset to derive approximate FTE, based on payroll distributions in the HCM system. This is not the same as actual FTE
- The data show the pay rate by individual, but this does not reflect actual earnings in a given year (because it is a snapshot).
- Only REG salary amounts are included (i.e. unusual compensation types will not be reflected, including bonuses)

Headcount showed large discrepancies in average salary by unit type—what does the full distribution of earnings look like? (That is, is the higher average driven by a few very high earners, or is the whole distribution shifted to the right?)

Campus Support units have the most high earners, but also nearly all the lowest paid workers—it is the large number of the most highly paid workers that brings the average up.

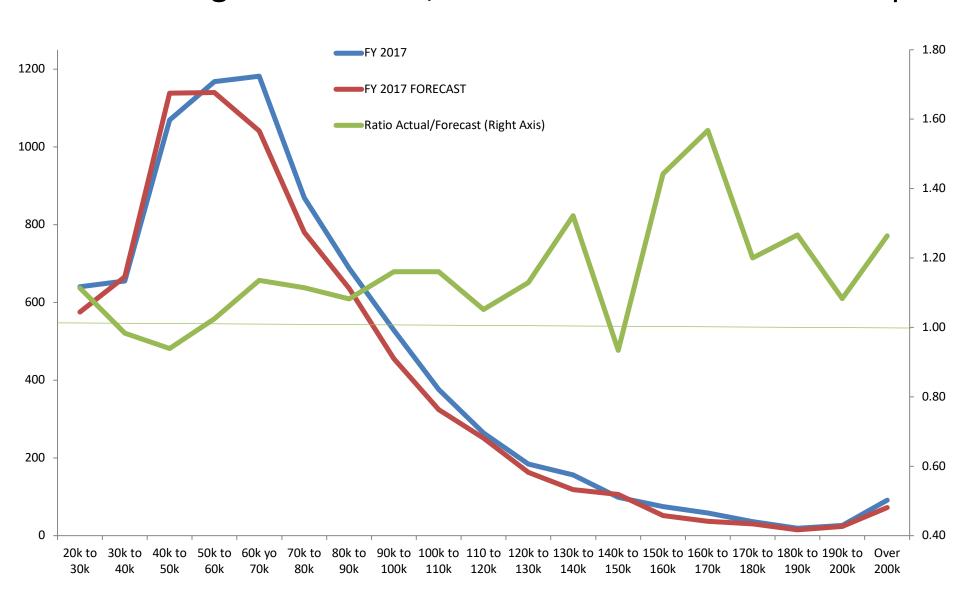


Source: HR BAIRS Earnings Code: REG only From payroll: Histograms of non-academic staff campus-wide: as expected, earnings rise over time

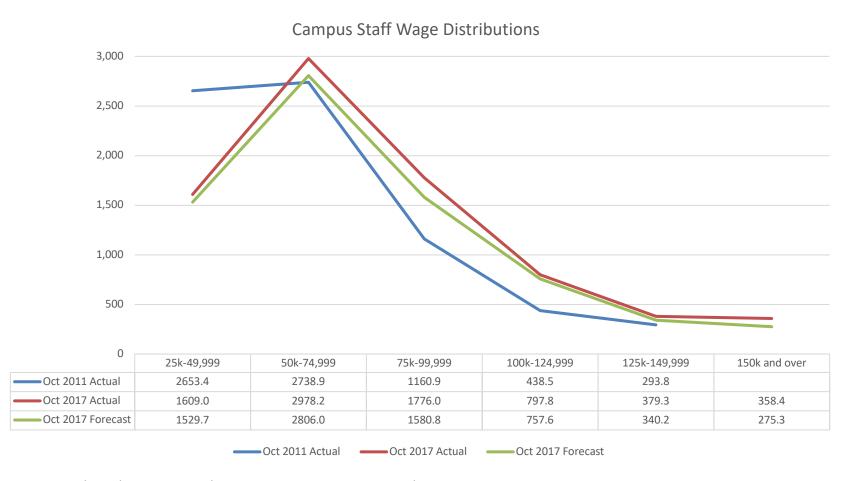


- The "cresting wave" shape is what we would expect from percentage increases
- But how well do percentage increases account for the 2017 distribution?
- Forecast a constant workforce (no separations or new hires) in which everyone gets a 3.3% raise every year.
- 3.3% was set by the CFO and AVC for HR as the target raises.
- Compare the forecast to actual 2017 data

Compared to a simple forecast, staff grew across most of the earnings distribution, but somewhat more at the top



A similar pattern can be observed from the HR BAIRS data. The Oct 2017 Actual curve shows higher FTE numbers in every pay bracket relative to 2017 Forecast. The largest proportionate change is in the top pay bracket (30%).



Next we focus on the top of the distribution—non-Academic Staff earning over \$150K in 2017

- Which job categories?
- In which units?
- \$150K in 2017 backcast at 3.3% to 2011 is just under \$125K. We compare people earning over \$125K in 2011 to people earning over \$150K in 2017—the differences between these two groups are not driven by inflation.
- We first look at this from payroll data.

| Over \$125K in 2011 | Communications | Engineering | External Affairs | Facilities Development | Finance | General Administration | General Services | Health Care | Human Resources | Information Technology | Library Services, Museum, Performing arts | Research Administration | Research and Laboratory | Security and Public Safety | Skilled Crafts and Trades | Sports and Recreation | Student Services | Vice Chancellor or Chancellor | Total |
|--|----------------|-------------|------------------|------------------------|---------|------------------------|------------------|-------------|-----------------|------------------------|--|-------------------------|-------------------------|----------------------------|---------------------------|-----------------------|------------------|-------------------------------|-------|
| Administration | | | | | | 8.5 | 1 | | 2 | 13 | | | | 14 | 1.5 | | | | 40 |
| Athletics | | | | | | | | | | | | | | | | 29 | | | 29 |
| Cal Performances, Art Museum, Pac Film Archive | | | | | | | | | | | 3 | | | | | | | | 3 |
| Campus Support Core | 1 | | 2 | | 1 | 6 | | | | | | | | | | | | 1 | 11 |
| Finance | | | | 4 | 8 | 3.5 | | | | 1 | | | | | | | | 1 | 17.5 |
| Student Affairs | | | 1 | 1 | 1 | 3 | 1 | 9 | | 4 | | | | | 0.5 | | 5 | 1 | 26.5 |
| UDAR | 1 | | 8 | 1 | 1 | 2 | | | | | | | | | | | | 1 | 14 |
| VC Equity and Inclusion | | | | | | 2 | | | | | | | | | | | 1 | 1 | 4 |
| VC Research | | 12 | | 3 | | 7 | | | | | | 13.5 | 2 | | | | | 1 | 38.5 |
| Campus Support subtotal | 2 | 12 | 11 | 9 | 11 | 32 | 2 | 9 | 2 | 18 | 3 | 13.5 | 2 | 14 | 2 | 29 | 6 | 6 | 183.5 |
| Library | | | | | | | | | | 1 | 1 | | | | | | | | 2 |
| Provost and Vice Provosts' Offices | | | | | | 1 | | | | | | | | | | | | 1 | 2 |
| Undergraduate Education | | | | | | | | | | 3 | | | | | | | | 1 | 4 |
| UNEX | | | | | 1 | 1 | | | | 1 | | | | | | | | | 3 |
| Other Academic Subtotal | | | | | 1 | 2 | | | | 5 | 1 | | | | | | | 2 | 11 |
| Boalt | | | | | | 1 | | | | 1 | | | | | | | | | 2 |
| College of Chemistry | | 1 | | | | | | | | 1 | | | | | | | | | 2 |
| College of Engineering | | 1 | 1 | | | 2 | | | | 2 | | 5 | | | | | | | 11 |
| College of Natural Resources | | | | | | | | | | | | | | | | | | | |
| GSPP | | | 1 | | | | | | | | | | | | | | | | 1 |
| Haas | | | 3 | | | 4 | | | | 2 | | 2 | | | | | 1 | | 12 |
| L&S Biological Sciences | | | | | | | | | | | | 0.5 | | | | | | | 0.5 |
| L&S Core | | | 4 | | | | 1 | | | | | | | | | | | | 5 |
| L&S MPS | | | | | | | | | | | | | | | | | | | |
| School of Information | | | | | | | | | | | | | | | | | | | |
| School of Public Health | | | | | | 1 | | | | | | 1 | | | | | | | 2 |
| School of Social Welfare | | | | | | | | | | | | | | | | | | | |
| Schools and Colleges Total | | 2 | 9 | | | 8 | 1 | | | 6 | | 8.5 | | | | | 1 | | 35.5 |
| Total | 2 | 14 | 20 | 9 | 12 | 42 | 3 | 9 | 2 | 29 | 4 | 22 | 2 | 14 | 2 | 29 | 7 | 8 | 230 |

High earners in 2011

- 183.5 of 230 (80%) were in Campus Support units. Administration, VC Research, Athletics, and Student Affairs had the largest counts.
- A number of academic units—including L&S SocSci, L&S A&H, CED, and GS Education among others—had no high earners.
- General Administration was the most common job category, followed by IT and Sports/Recreation (mostly coaches), then Research Administration and External Affairs.

| OVER \$150K in 2017 | Communications | Engineering | External Affairs | Facilities Development | Finance | General Administration | General Services | Health Care | Human Resources | Information Technology | Library Services, Museum, Performing arts | Research Administration | Research and Laboratory | Security and Public Safety | Skilled Crafts and Trades | Sports and Recreation | Student Services | Vice Chancellor or Chancellor | Total |
|--|----------------|-------------|------------------|------------------------|---------|------------------------|------------------|-------------|-----------------|------------------------|--|-------------------------|-------------------------|----------------------------|---------------------------|-----------------------|------------------|-------------------------------|-------|
| Administration | | | | 2 | 1 | 12 | 1 | | 4 | 30 | | | | 9 | 5 | | | 1 | 65 |
| Athletics | | | 1 | | 1 | | | | | | | | | | | 34 | | | 36 |
| Cal Performances, Art Museum, Pac Film Archive | | | 1 | | | | | | | | 2 | | | | | | | | 3 |
| Campus Support Core | 2 | | 2 | | 2 | 7 | | | | | | | | | | | | 3 | 16 |
| Finance | | | | 4 | 11 | 2 | | | | 2 | | | | | | | | 1 | 20 |
| Student Affairs | 1 | | | | | 2 | 2 | 17 | | 9.5 | | | | | | | 6 | | 37.5 |
| UDAR | | | 15 | | 1 | 2 | | | | | | | | | | | | 1 | 19 |
| VC Equity and Inclusion | | | | | | 2 | | | | | | | | | | | 1 | 1 | 4 |
| VC Research | | 11 | | 3 | | 3 | | | | 0.5 | | 10 | | | | | | 1 | 28.5 |
| Campus Support subtotal | 3 | 11 | 19 | 9 | 16 | 30 | 3 | 17 | 4 | 42 | 2 | 10 | | 9 | 5 | 34 | 7 | 8 | 229 |
| Library | | | | | 1 | | | | | | 1 | | | | | | | | 2 |
| Provost and Vice Provosts' Offices | | | | 1.5 | | 2 | | | 1 | | | | | | | | | | 4.5 |
| Undergraduate Education | | | | | | 1 | | | | 4 | | | | | | | 1 | 1 | 7 |
| UNEX | | | | | | 2 | | | | | | | | | | | | | 2 |
| Other Academic Subtotal | | | | 1.5 | 1 | 5 | | | 1 | 4 | 1 | | | | | | 1 | 1 | 15.5 |
| Boalt | | | 0.5 | | 1 | | | | 1 | 2 | | | | | | | 1 | | 5.5 |
| College of Chemistry | | 1 | | | | 1 | | | | | | 1 | | | | | | | 3 |
| College of Engineering | | 3.5 | 1 | 0.5 | | 1 | | | 0.5 | 3 | | 12 | | | | | | | 21.5 |
| College of Natural Resources | | | 0.5 | | | 1 | | | | | | 2 | | | | | | | 3.5 |
| GSPP | | | 1 | | | | | | | | | | | | | | | | 1 |
| Haas | | | 1.5 | | 1 | 3 | | | | 2 | | 3.5 | | | | | 1.5 | | 12.5 |
| L&S Biological Science | | | | | | 1 | | | | | | 1 | | | | | | | 2 |
| L&S Core | | | 0.5 | | 2 | 1 | 1 | | | 1 | | | | | | | | | 5.5 |
| L&S MPS | | | | | | 1 | | | | | | | | | | | | | 1 |
| School of Information | | | | | | 1 | | | | | | 2 | | | | | | | 3 |
| School of Public Health | | | 0.5 | | | 1 | | | 0.5 | | | | | | | | | | 2 |
| School of Social Welfare | | | | | | 1 | | | | | | | | | | | | | 1 |
| Colleges and Schools Subtotal | | 4.5 | 5.5 | 0.5 | 4 | 12 | 1 | | 2 | 8 | | 21.5 | | | | | 2.5 | | 61.5 |
| Total | 3 | 15.5 | 24.5 | 11 | 21 | 47 | 4 | 17 | 7 | 54 | 3 | 31.5 | 0 | 9 | 5 | 34 | 10.5 | 9 | 305 |

High earners in 2017

- The count of high earners went from 230 to 305, a 32% increase.
- 229 of the 305 (75%) are in Campus Support. The proportion declined because there was a larger increase in the Schools and Colleges, led by Engineering (from 11 to 21.5, dominated by research administration)
- IT is now the largest job category, followed by General Administration. The next three are the same as before: Sports/Recreation, Research Administration, and External Affairs.

The pattern looks similar in the HR BAIRS data. Note that there appear to be more high earners in this dataset overall (because these reflect the pay rate at the time of the snapshot but not actual payroll expense for a given year), but fewer high earners in Athletics and Campus Safety (because these data do not capture bonuses).

| L3 Control Unit | Division Desc | Department Desc | Approx FTE |
|-------------------------------------|--|---|------------|
| Campus Support | Administration | Admin & Finance Office | 4.9 |
| | | Business Services | 2.0 |
| | | Central Human Resources | 4.0 |
| | | Facilities Services | 3.0 |
| | | Info Services & Technology | 25.0 |
| | | International House | 1.0 |
| | | Shared Services | 1.0 |
| | | University Police | 7.0 |
| | Art Mus & Pacific Film Archive | Art Mus & Pacific Film Archive | 4.1 |
| | Assoc VC Bus & Admin Serv | Business Services-Marchant | 1.0 |
| | Assoc VC CFO | AVC CFO Immed Office | 5.0 |
| | Athletics | Intercollegiate Athletics | 26.0 |
| | Cal Performances_SMA | Cal Performances | 1.0 |
| | Campus Support Core | Audit & Advisory Services | 2.0 |
| | | Chanc Office | 6.5 |
| | | Ethics, Risk & Compliance Svcs | 3.0 |
| | | Government & Community Affairs | 2.0 |
| | | Public Affairs | 2.0 |
| | | Staff Ombuds Office | 1.0 |
| | Central Accounting Ledger | Ctrl Ops Payroll | 0.6 |
| | Equity & Inclusion Div | Ctr Educational Partnerships | 1.6 |
| | | E&I Immediate Office | 2.9 |
| | Finance | Capital Strategies | 3.0 |
| | | Fin Planning Analysis | 14.8 |
| | Student Affairs | AVC SA & Dean of Students | 2.0 |
| | | Housing & Dining Services | 4.0 |
| | | Recreational Sports | 1.0 |
| | | SA Admissions & Enrollment | 2.0 |
| | | SAIT Information Tech | 2.0 |
| | | Student Affairs- Developmt Off | 1.0 |
| | | Student Affairs Immed Off | 3.0 |
| | | University Health Services | 23.8 |
| | VC Facilities Services | Capital Projects Operations | 5.0 |
| | | V Chanc Facilities Services | 1.0 |
| | VC University Relations | University Relations | 13.8 |
| ampus Support Total | Te different includions | Oniversity neutrons | 183.0 |
| Colleges | College of Chemistry | Coll of Chem Dean | 3.0 |
| conces | College of Engineering | COENG Engineering Research | 8.2 |
| | conege or engineering | Earthquake Engin Res Ctr | 1.0 |
| | | Elec Engr & Computer Sc | 1.0 |
| | | Eng Dean's Office | 6.0 |
| | College of National Resources | CNR Office of the Dean | 1.0 |
| allana Tatal | College of Natural Resources | CNK Office of the Dean | |
| Colleges Total Letters & Science | | Biosciences Divisional Stycs | 1.0 |
| Letters & Science | L&S Biological Sciences | | |
| | L&S Core | L&S Deans' Office | 5.9 |
| | L&S Math & Physical Sci | Physics | 1.0 |
| etters & Science Total | | | 7.9 |
| Other Academic | Academic Core | Exec Vice Chanc & Prov Dept | 2.0 |
| | LIB UC Library | LIBRARY | 3.5 |
| | Office for the Faculty | Academic Personnel Office | 1.0 |
| | | Faculty Immediate Office | 1.0 |
| | | | |
| | Strategic Acad and Fac Plan Undergraduate Education | Nanosci & Nanoengineering Inst Educational Technology Srvs | 1.0 |

| Control Unit Desc | Division Desc | Department Desc | Approx FTE |
|-------------------------|------------------------------------|--|------------|
| Campus Support | Administration & Finance | Admin & Finance Office | 2.5 |
| | | Business & Administrative Svcs | 6.0 |
| | | Central Human Resources | 9.9 |
| | | Finance | 20.2 |
| | | Info Services & Technology | 44.8 |
| | | International House | 2.0 |
| | | Shared Services | 8.0 |
| | Art Mus & Pacific Film Archive | Art Mus & Pacific Film Archive | 2.5 |
| | Athletics | Intercollegiate Athletics | 25.0 |
| | Cal Performances SMA | Cal Performances | 2.0 |
| | Campus Support Core | Audit & Advisory Services | 2.0 |
| | | Board of Visitors | 1.0 |
| | | Chanc Office | 3.0 |
| | | Ethics, Risk & Compliance Svcs | 2.0 |
| | | Government & Community Affairs | 2.0 |
| | | Legal Affairs | 2.5 |
| | | Public Affairs | 4.0 |
| | Equity & Inclusion Div | Ctr Educational Partnerships | 1.0 |
| | Equity & Inclusion DIV | E&I Immediate Office | 2.0 |
| | Real Estate | | 1.0 |
| | Real Estate | Asset Management | |
| | | Construction and Design | 3.0 |
| | | Facilities Services | 3.0 |
| | | Parking & Transportation | 1.0 |
| | | Phys and Environ Pln | 2.0 |
| | | RE Support and Immed Off | 2.0 |
| | Student Affairs | AVC SA & Dean of Students | 3.0 |
| | | Housing & Dining Services | 3.0 |
| | | SA Admissions & Enrollment | 3.0 |
| | | SAIT Information Tech | 2.0 |
| | | Student Affairs- Developmt Off | 1.0 |
| | | Student Affairs Immed Off | 5.0 |
| | | University Health Services | 27.2 |
| | Univ Developmt and Alumni Rel | Univ Dev and Alumni Rel | 20.8 |
| Campus Support Total | | | 219.4 |
| Central Ledger | Central Accounting Ledger | Ctrl Ops Payroll | 1.4 |
| Central Ledger Total | | | 1.4 |
| Colleges | Col of Environmental Design | Envir Design Dean's Off | 1.0 |
| • | College of Chemistry | Coll of Chem Dean | 3.8 |
| | , | Dept of Chemical E | 1.0 |
| | College of Engineering | COENG Engineering Research | 17.2 |
| | | Elec Engr & Computer Sc | 2.4 |
| | | Eng Dean's Office | 7.0 |
| | | Industrial Eng & Ops Res | 1.3 |
| | College of Natural Resources | CNR Office of the Dean | 3.0 |
| Colleges Total | concac of Mataran Mesources | CHA Office of the octain | 36.6 |
| Letters & Science | L&S Biological Sciences | Biosciences Divisional Srvcs | 1.0 |
| LELLETS & SCIENCE | Laca biological aciences | | 1.0 |
| | | Ctr for Emerg & Neglected Dis Innovative Genomics Institute | |
| | | | 1.0 |
| | L&S Core | L&S Deans' Office | 4.0 |
| | L&S Math & Physical Sci | Physics | 1.0 |
| Letters & Science Total | | | 8.0 |
| | | | |
| Other Academic | Academic Core Graduate Division | Exec Vice Chanc & Prov Dept Graduate Division Ops | 3.0 |

| Other Academic | Undergraduate Education | Undergrad Edu Administration | 2.1 |
|------------------------------|-------------------------------|---------------------------------|-------|
| | VP Tch, Lrn, Acad Plan & Fac | University Extension | 2.0 |
| Other Academic Total | | ' | 13.6 |
| Research, Policy, Plannir | Academic Research Units | Blum Center | 1.0 |
| | | Cal Inst for Energy & Environ | 1.0 |
| | | CITRIS | 1.0 |
| | | Energy Biosciences Institute | 1.0 |
| | | Helen Wills Neuroscience Inst | 1.0 |
| | | Inst Transportation Studies | 2.0 |
| | | QB3 Institute | 2.0 |
| | | Space Sciences Laboratory | 10.4 |
| | Research Administrative Units | Environment, Health & Safety | 3.0 |
| | | Intelict Prop Indstry Res Ainc | 6.0 |
| | | Research Admin & Compliance | 1.0 |
| | | Research Enterprise Supp Svcs | 2.5 |
| | | Research Immediate Office | 6.0 |
| | VC Res Administrative Units | Offic fr Protectn of Human Subj | 1.0 |
| | | Sponsored Projects Office | 2.0 |
| Research, Policy, Planning 1 | Total . | | 40.9 |
| Schools | Boalt School of Law | Law | 4.6 |
| | Goldman Sch of Public Policy | Goldman Sch of Public Policy | 1.0 |
| | Haas School of Business | Haas Centers and Institutes | 1.0 |
| | | Haas Core Programs | 11.6 |
| | | Institute for Business Innov | 4.7 |
| | School of Public Health | School of Public Health | 3.8 |
| | School of Social Welfare | Sch of Social Welfare | 1.6 |
| Schools Total | | | 28.2 |
| Grand Total | | | 293.8 |

| | Office for the Faculty | Academic Personnel Office | 1.0 |
|--------------------------------|-------------------------------|--------------------------------|-------|
| | | Faculty Immediate Office | 2.0 |
| | Strategic Acad and Fac Plan | SAFP Admin Operations | 2.1 |
| | UC Library | Library Administration | 3.0 |
| | Undergraduate Education | Athletic Study Center | 1.0 |
| | | Educational Technology Srvs | 1.0 |
| | | Student Learning Ctr | 1.0 |
| | | Undergrad Edu Administration | 2.0 |
| | University Extension | Unex Academic Depts | 1.0 |
| | | UNEX Administrative Depts | 2.0 |
| Other Academic Total | | | 20.1 |
| Research, Policy, Planng & Adm | Academic Research Units | CITRIS | 2.7 |
| | | Data Science Institute | 1.0 |
| | | Inst Research on Labor and Emp | 1.0 |
| | | Inst Transportation Studies | 1.0 |
| | | QB3 Institute | 1.5 |
| | | SkyDeck | 1.0 |
| | | Space Sciences Laboratory | 13.2 |
| | Research Administrative Units | Berkeley International Office | 1.0 |
| | | Environment, Health & Safety | 1.0 |
| | | Intelict Prop Indstry Res Ainc | 3.0 |
| | | Off of Laboratory Animal Care | 1.0 |
| | | Research Admin & Compliance | 4.0 |
| | | Research Enterprise Supp Svcs | 1.0 |
| | | Research Immediate Office | 2.6 |
| Research, Policy, Planng & Adm | Total | | 34.9 |
| Schools | Boalt School of Law | Law | 7.0 |
| | Goldman Sch of Public Policy | GSPP Department Ops | 1.0 |
| | Haas School of Business | Heas Centers and Institutes | 3.5 |
| | | Haas Core Programs | 19.1 |
| | School of Information | School of Info Operations | 3.0 |
| | School of Optometry | School of Optometry Dean | 1.3 |
| | School of Public Health | SPH Administration | 3.0 |
| Schools Total | | | 37.9 |
| Grand Total | | | 358.4 |
| | | | |

Approximate FTE with Annual Pay Rate ≥ \$125K from HR BAIRS, Oct 2011

| Approx FTE | | | Ld | | | | | | | | | | | | | | | | | | | |
|----------------------------|---|---------|---------------|---------------------|-------------|-----------------|---------------------------|--------|-----------------------|-----------------|------------|----------------|----------------------|----------------|-----------------|----------------|------------------------|--------------------------|----------------------|------------------|---------|-------------|
| 3 Control Unit | Division Desc | [blank] | Ommunications | ducational Services | ingineering | xternal Affairs | acilities Development/BH8 | inance | eneral Administration | eneral Services | ealth Care | uman Resources | formation Technology | brary Services | Auseum Services | erforming Arts | esearch Administration | earity and Public Safety | ports and Recreation | student Services | Juknown | Grand Total |
| Campus Support | Art Mus & Pacific Film Archive | - | _ | | _ | | _ | _ | 0 | 0 | _ | _ | _ | | 4 | _ | - | v) | U) | vi. | _ | - 4 |
| compas support | Athletics | | | | | 1 | | 1 | | | | | | | _ | | | | 24 | | | 26 |
| | Cal Performances SMA | | | | | | | - | | | | | | | | 1 | | | 24 | | | 1 |
| | Campus Support Core | 1 | 1 | | | 2 | | 2 | 11 | | | | | | | _ | | | | | | 17 |
| | Central Accounting Ledger | 1 | _ | | | | | | | | | | | | | | 1 | | | | | 1 |
| | Equity & Inclusion Div | | | | | | | | 2 | | | | | | | | _ | | | 2 | 1 | |
| | Student Affairs | | | | | 1 | | 2 | 5 | 1 | 23 | | 3 | | | | | | | 4 | | 39 |
| | Administration | 1 | | | | _ | | - | 12 | 2 | 23 | 2 | 24 | | | | | 7 | | - | | 41 |
| | VC University Relations | 1 | 1 | | | 8 | | 1 | 4 | - | | - | 24 | | | | | - 1 | | | | 14 |
| | Finance | | | | | | 3 | 10 | 4 | | | | 1 | | | | | | | | | 11 |
| | Assoc VC CFO | | | | | | | 1 | 1 | | | | 3 | | | | | | | | | - |
| | VC Facilities Services | | | | | | 6 | - | - | | | | - | | | | | | | | | |
| | Assoc VC Bus & Admin Serv | | | | | | | 1 | | | | | | | | | | | | | | |
| Colleges | College of Chemistry | | | | 1 | | | | 1 | | | | 1 | | | | | | | | | |
| Colleges | College of Engineering | | | | 2 | 2 | | | 1 | | | | 1 | | | | 10 | | | | | 10 |
| | College of Natural Resources | | | | | | | 1 | _ | | | | | | | | 10 | | | | | 1 |
| Letters & Science | L&S Biological Sciences | | | | | | | | 1 | | | | | | | | | | | | | - 1 |
| Letters & Science | L&S Core | | | | | 4 | | | 1 | 1 | | | | | | | | | | | | ě |
| | L&S Math & Physical Sci | | | | | - | 1 | | | | | | | | | | | | | | | - |
| Other Academic | Academic Core | | | | | | - | | 2 | | | | | | | | | | | | | |
| Other Academic | Office for the Faculty | | | | | | | 1 | - | | | 1 | | | | | | | | | | |
| | | | | | | | | - | | | | - | | | | | 1 | | | | | - |
| | Strategic Acad and Fac Plan Undergraduate Education | - | | | | | 0 | | 2 | | | | 1 | | | | | | | | | 3 |
| | LIB UC Library | | | | | 1 | | | - 2 | | | | 2 | 1 | | | | | | | | - |
| | VP Tch, Lrn, Acad Plan & Fac | | | | | | | 1 | 1 | | | | | | | | | | | | | |
| Research, Policy, Planning | Academic Research Units | | | | 13 | | | | 1 | | | | | | | | 5 | | | | | 19 |
| Research, Policy, Flamning | Research Administrative Units | | | | - 13 | | 4 | | - 5 | | | 1 | | | | | 9 | | | | | 19 |
| | VC Res Administrative Units | | | | | | 4 | | , | | | | | | | | 3 | | | | | 3 |
| Schools | Boalt School of Law | | | | | 1 | | | 1 | | | | 1 | | | | 1 | | | 1 | | - 5 |
| JUNIOUS | Goldman Sch of Public Policy | | | | | 1 | | | - | | | | | | | | - | | | - | | 1 |
| | Haas School of Business | | 1 | | | 4 | | | 3 | | | | - | | | | _ | | | | | |
| | | | 1 | | | | | 1 | 3 | | | | 2 | | | | 6 | | | | | 17 |
| | School of Public Health | - | | - | | 1 | | | 1 | | | | | | | | 2 | | | | | 4 |
| | School of Social Welfare | | | 1 | 16 | 26 | 14 | | 1 | | | | | | | | | | | | 1 | 2 294 |

Approximate FTE with Annual Pay Rate ≥ \$150K from HR BAIRS, Oct 2017

| Sum of Dist Pct | Job Field | ob Field Ld | | | | | | | | | | | | | | | | | | | |
|----------------------------|--------------------------------|----------------|----------------------|-------------|------------------|----------------------------|---------|------------------------|------------------|-------------|-----------------|------------------------|-----------------|-----------------|-----------------|-------------------------|-------------------------|----------------------------|-----------------------|------------------|------------------------|
| Control Unit Desc | Division Desc | Communications | Educational Services | Engineering | External Affairs | Facilities Development/EH8 | Finance | General Administration | General Services | Health Care | Human Resources | Information Technology | Ubrary Services | Museum Services | Performing Arts | Research Administration | Research and Laboratory | Security and Public Safety | Sports and Recreation | Student Services | (blank) Grand Total |
| Campus Support | Administration & Finance | | 1 | | | | 16 | 12 | | | 6 | 52 | | | | | | 6 | | | 9 |
| | Art Mus & Pacific Film Archive | | | | | | | | | | | | | 3 | | | | | | | |
| | Athletics | | | | | | 1 | | | | | | | | | | | | 24 | | 2 |
| | Cal Performances_SMA | | | | 1 | | | | | | | | | | 1 | | | | | | |
| | Campus Support Core | 3 | | | 2 | | 2 | 10 | | | | | | | | | | | | | 1 |
| | Equity & Inclusion Div | | | | | | | 2 | | | | | | | | | | | | 1 | |
| | Real Estate | | | | | 5 | | 4 | 2 | | | 1 | | | | | | | | | 1 |
| | Student Affairs | 1 | | | 1 | | 1 | 5 | 1 | 26 | | 3 | | | | | | | | 6 | 4 |
| | Univ Developmt and Alumni Rel | 1 | | | 16 | | 1 | 2 | | | | 1 | | | | | | | | | 2 |
| Central Ledger | Central Accounting Ledger | | | | | | | | | 0 | | | | | | | | | | | 1 |
| Colleges | Col of Environmental Design | | | | 1 | | | | | | | | | | | | | | | | |
| | College of Chemistry | | | 1 | 2 | | | 1 | | | | | | | | 1 | | | | | |
| | College of Engineering | | | 6 | 2 | 1 | | 2 | | | 1 | 3 | | | | 12 | | | | | 2 |
| | College of Natural Resources | | | | 1 | | | 1 | | | | | | | | 1 | | | | | |
| Letters & Science | L&S Biological Sciences |) | | | | | | 1 | | | | | | | | 2 | | | | | |
| | L&S Core | | | | 1 | | 1 | 1 | 1 | | | | | | | | | | | | |
| | L&S Math & Physical Sci | | | | | | | 1 | | | | | | | | | | | | | |
| Other Academic | Academic Core | | | | | | | 3 | | | | | | | | | | | | | |
| | Graduate Division | | | | | | | 1 | | | | | | | | | | | | | |
| | Office for the Faculty | | | | | | 1 | 1 | | | 1 | | | | | | | | | | |
| | Strategic Acad and Fac Plan | | | | | 1 | | 1 | | | | | | | | | | | | | |
| | UC Library | | | | 1 | | 1 | | | | | | 1 | | | | | | | | |
| | Undergraduate Education |) | | | | | | 2 | | | | 1 | | | | | | | | 2 | |
| | University Extension | | 1 | | 1 | | | 1 | | | | | | | | | | | | | |
| Research, Policy, Planng 8 | Academic Research Units | | | 12 | | | | 1 | | | | | | | | 8 | | | | | 2 |
| | Research Administrative Units | | | | | 2 | | 4 | | | | 1 | | | | 5 | 1 | | | | 1 |
| Schools | Boalt School of Law | | | | 1 | | 1 | 1 | | | 1 | 2 | | | | | | | | 1 | |
| | Goldman Sch of Public Policy | | | | 1 | | | | | | | | | | | | | | | | |
| | Haas School of Business | 2 | | | 2 | | 1 | 2 | | | | 3 | | | | 11 | | | | 2 | 2 |
| | School of Information | | | | | | | 1 | | | | | | | | 2 | | | | | |
| | School of Optometry | | | | | | | 1 | | | | | | | | | | | | | |
| | School of Public Health | | | | 1 | | | 1 | | | | | | | | 1 | | | | | |
| Grand Total | | 7 | 2 | 20 | 34 | 9 | 26 | 62 | 4 | 27 | 9 | 67 | 1 | 3 | 1 | 44 | 1 | 6 | 24 | 12 | 1 35 |

Next we look at earnings—how much did we spend on wages and salary for people earning over \$150k in FY2017 each job category in each control unit? Expenditures are in \$1,000s.

| | Engineering | External Affairs | Facilities Development | Finance | General Administration | Health Care | Human Resources | Information Technology | Research Administration | Security and Public Safety | Sports and Recreation | Student Services | Vice Chancellor and Chancellor | ALL OTHER | Total |
|---|-------------|---------------------|------------------------|---------------------|----------------------------|-------------|-------------------|------------------------|-------------------------|----------------------------|-----------------------|------------------|--------------------------------|-------------------------|---|
| Administration Athletics Cal Performances, Art Museum, Pac Film | | 209 | 407 | 171 203 | 2,272 | | 790 | 5,190 | | 1,476 | 12,550 | | | 928 | 11,233 12,961 |
| Archive Campus Support Core Finance Student Affairs UDAR | | 150 386 2,980 | 804 | 364 2,087 192 | 1,541 435 324 322 | 3,162 | | 354 1,810 | | | | 1,167 | 1,183 | 190 322 80 463 | 340 3,796 3,760 6,927 3,932 |
| VC Equity and Inclusion VC Research | 2,160 | | 510 | | 331 634 | | | 98 | 1,581 | | | 157 | 254 431 | | 742 5,413 |
| Subtotal Campus Support | 2,160 | 3,725 | 1,720 | 3,017 | 5,860 | 3,162 | 790 | 7,452 | 1,581 | 1,476 | 12,550 | 1,324 | 2,112 | 1,984 | 49,105 |
| Library Provost and Vice Provosts' Offices Undergraduate Education UNEX | | | 267 | 156 | 362 175 441 | | 159 | 725 | | , | , | 152 | 278 | 311 | 467 788 1,330 441 |
| Subtotal Other | | | | | | | | | | | | | | | |
| Academic Boalt College of Chemistry College of Engineering College of Natural | 199 543 | 93 277 | 267 82 | 156 154 | 978 173 173 | | 159 153 163 | 725 330 520 | 221 1,918 | | | 152 156 | 278 | 311 | 3,027 885 593 3,676 |
| Resources GSPP Haas | | 80 174 282 | | 192 | 203 545 | | | 406 | 300 555 | | | 244 | | | 584 174 2,224 |
| L&S Biological Sciences L&S Core L&S MPS School of Information | | 109 | | 323 | 154 206 172 161 | | | 198 | 184 362 | | | | | 154 | 339 990 172 523 |
| School of Optometry School of Public Health | | 79 | | | 320 | | 82 | 79 | | | | | | | 79 481 |
| Subtotal Colleges and Schools | 742 | 1,094 | 82 | 669 | 2,106 | | 399 | 1,533 | 3,541 | | | 399 | | 154 | 10,718 |
| Total | 2,901 | 4,819 | 2,069 | 3,842 | 8,944 | 3,162 | 1,348 | 9,709 | 5,121 | 1,476 | 12,550 | 1,875 | 2,583 | 2,448 | 62,849 |

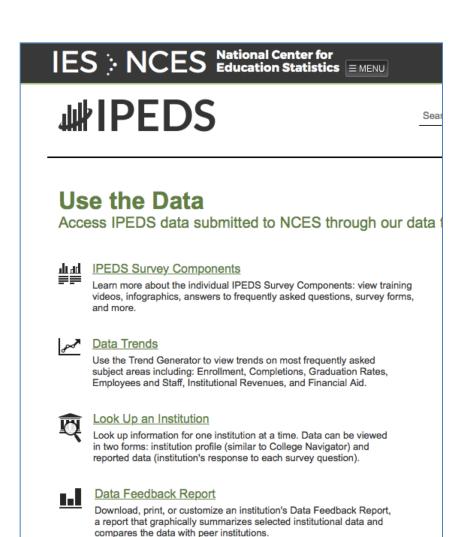
Total spending on high earners in 2017

- We spent a total of nearly \$63M on nonacademic staff wages and salaries (benefits excluded) earning over \$150K in 2017. That is about 9.9% of the total spending on nonacademic staff and 2.2% of the total university budget.
- \$13M of that was in athletics, another \$11M in VC Administration.
- Sports/Recreation is the costliest job category, followed by IT and General Administration.

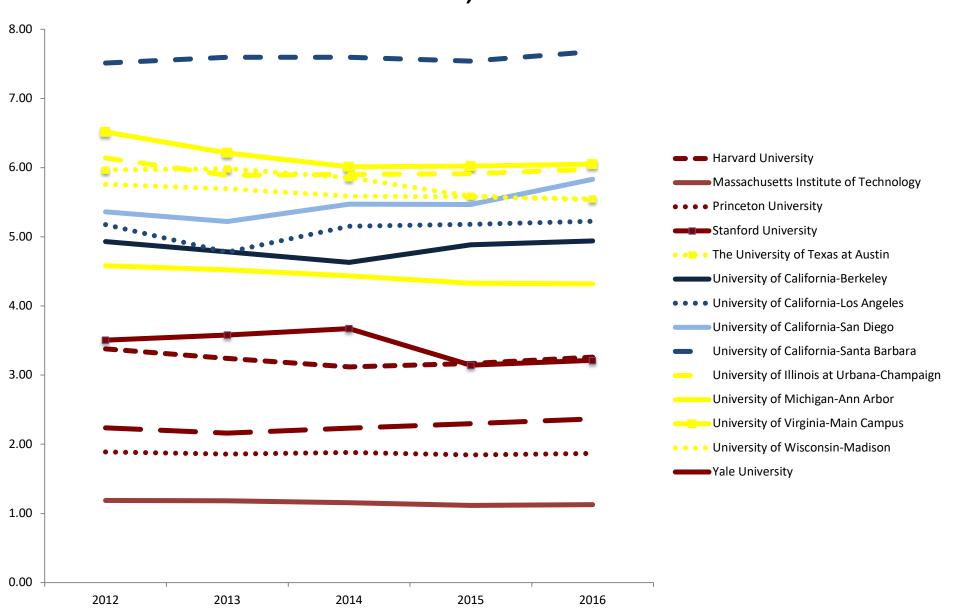
Finally, we compare ourselves in headcount to other universities using publically available (and certainly imperfect) data through IPEDS.

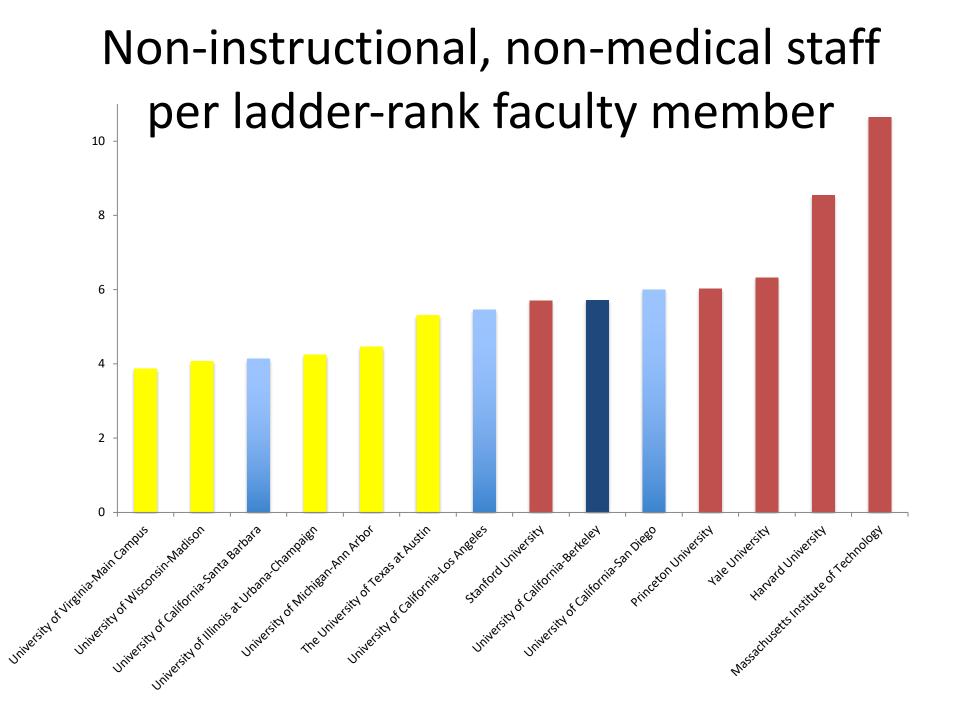
The Comp 12 plus One

- Harvard
- MIT
- Princeton
- Stanford
- Yale
- UCLA
- UC San Diego
- Michigan
- UT Austin
- Wisconsin
- Virginia
- Illinois
- UC Santa Barbara

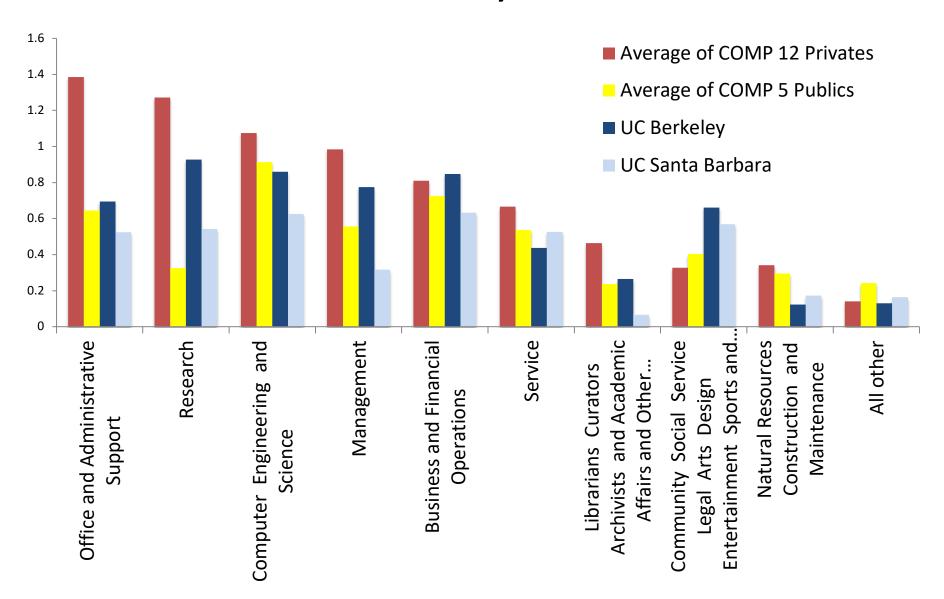


Students per full-time, non-instructional, non-medical staff, FY2012-2016





Non-instructional, non-medical staff per ladder-rank faculty member 2015



In Summary (1)

- The head count of non-academic staff (in the HR census) grew from about 8000 in 2011 to about 9000 in 2014, and has since fallen about halfway back, to about 8500.
- During this time period, student enrollments increased sharply
- Per-person wages and salaries have increased faster than inflation, about 4% per year.
- Total spending on non-academic staff salaries and wages has increased by about \$160M since 2011

In Summary (2)

- The largest increases in staff have been in the central support units, not only CSS, but also Student Affairs and other Campus Support units.
- In absolute numbers, general services, student services, and external affairs/communications are the job categories that have grown the most.
- As a proportion, finance and IT have also grown significantly.

In summary (3)

- Average salaries in central units are higher than in the colleges and schools, mostly because there are more very highly paid people in the central units.
- The numbers of highly paid people have grown at a faster rate than overall headcount.
- We now have over 300 non-academic staff earning over \$150k per year, 75% of whom are campus support.

In summary (4)

 Compared to the Comp 12 plus Santa Barbara, we are about in the middle in terms of numbers of staff per student and per faculty member.